

**Lisa Mathis**

*Senior Consultant*

*The Leader's Edge/Leaders By Design*

Lisa is a seasoned business executive with over 20 years of hands on experience in major corporations including Merrill Lynch and Bell Atlantic/Nynex Mobil. A senior consultant and coach for *The Leader's Edge*, Lisa's expertise lies in the areas of design and delivery of leadership programs, corporate needs assessment, competency design, executive level coaching and organizational development. Recently, Lisa has been:



**Recent Client Engagements:**

- Working with a senior leader who is being considered for a higher level position within the organization. Assisting this executive with refining leadership, communication and business management skills.
- Coaching a talented senior manager who is a highly technical leader. The goal is to develop the manager's interpersonal style so that it doesn't adversely impact work performance and the achievement of goals and objectives.
- Assisting in an "On-Boarding" engagement with the objective of helping the new senior leader understand the culture and responsibilities of their new role.
- Worked with a team of executives to help them improve team relationships through trust and open communications, improve follow up and time management skills by prioritizing projects and helping them focus on becoming a strategic partner with their internal clients.

Lisa has provided consulting services for a host of companies including JPMorgan Chase, Bayer Healthcare, Con Edison, IBM and GE Capital. She has worked domestically and internationally. She is also certified in several distinctive programs in leadership training, 360° design and implementation, development of assessment tools and negotiating skills.

Some of her certifications include:

- The Hogan Personality Inventory; The Hogan Development Survey; The Motives, Values and Preferences Inventory
- Clark Wilson Group Executive 360 Assessment
- Voices 360
- Eckerd College Managing Conflict Dynamics
- FIRO-B
- Enrich coaching by adding "real world" experience, fully understanding the clients needs and helping them achieve their goals and objectives.

Some of her affiliations include:

- Board of Corporators of Fairfield County Bank Corp
- Member - The Executive Parents Association - Hobart and William Smith Colleges, Geneva, NY

Lisa is a graduate of the University of Arkansas and holds a B.A. in Management.