



**Mary Jane Reed**  
*Regional Vice President, Washington D.C.*

Mary Jane Reed brings over 30 years of business leadership and human resources management to *The Leader's Edge/Leaders By Design*. As a senior executive she achieved notable successes in several disciplines including mergers and acquisitions, leadership and organizational development, human resources planning and management, executive coaching and succession planning.

Most recently Mary Jane was Vice President of Human Resources for Sierra Pacific Resources, a combined gas and electric utility located in Nevada. In that position she served as the firm's chief compliance officer and led the overall merger integration of two utilities. Prior to that, she was a senior human resources executive with Verizon where she directed major improvements to Verizon's human resources programs and processes. While at Verizon, Mary Jane was selected as a member of a task force that enabled the Governor of West Virginia to restructure and streamline the State's executive branch.

She received her Bachelor of Arts Degree in Psychology from Allegheny College in Pennsylvania graduating with honors and later attended executive development programs at the Darden School, Wharton and MIT. She also achieved lifetime certification as a Senior Human Resources Professional.

Mary Jane has held numerous leadership and board positions in civic and cultural organizations in Las Vegas, Reno and the Washington DC area.